



# NAHU...

## Your Voice, Your Organization

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At a time when Congress and state legislatures are considering bills that could change, or even eliminate, your livelihood, NAHU is the one unwavering voice representing your interests. We know how important you are to the health and well-being of the people you serve, and we bring that message to your elected officials, clearly and forcefully, every day.

Won't you help us help you? By joining NAHU, you add your voice to those of over 20,000 of your peers and colleagues. You'll also enjoy the following benefits of membership:

- 1) Information Resource** – With our website ([www.nahu.org](http://www.nahu.org)), Health Insurance Underwriter (HIU) magazine, and several newsletters and broadcast emails at your fingertips, you'll always have the most current industry information.
- 2) Legislative Advocacy** – NAHU's legislative efforts strive to educate and inform elected leaders at the federal and state level. We've learned that most legislators simply do not understand the health care system and the agent's role in the system. Through our network of Key Contacts, we cultivate relationships that put us in position to clarify issues before bills are written or votes taken. We strengthen these relationships through activity by the Health Underwriters Political Action Committee (HUPAC).
- 3) Health Insurance Underwriter Magazine** – NAHU's monthly magazine will provide you with tips on selling, information on NAHU's activities on the national, regional, and local level, and updates on website content and other services that NAHU provides. Receiving HIU Magazine monthly is another great investment for your business.

**4) Education and Networking** – NAHU and our state and local chapters provide continuing education opportunities to keep you abreast of the trends, new products and policy changes in the industry. Many state and local chapters offer enough credits to fulfill all your state's CE requirements. These meetings will also give you time to network with your colleagues and make new acquaintances.

**5) Member-Only Benefits** – From an exclusive agreement with Marsh Affinity Group for Agent Preferred E&O insurance to discounts on shipping, conference calling, and credit cards, NAHU offers you opportunities to save money on the items you need to operate your business.

**To protect your livelihood, and to begin enjoying these membership benefits, simply complete the application on the back of this sheet.**

For more information about "your organization," log on to our website at [www.nahu.org](http://www.nahu.org)

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### You Should Join NAHU Because...

- 1) NAHU will protect your right to serve your clients needs.
- 2) You will obtain timely, informative news.
- 3) You can attend continuing education seminars on the hottest insurance topics.
- 4) You will share information with top producing insurance professionals.
- 5) You can participate in grassroots efforts that respond to local, state, and federal legislative issues.
- 6) You will benefit from a variety of member-only discount programs.
- 7) NAHU's Code of Ethics demonstrates to your clients your commitment to professionalism
- 8) You will play an active role in the future of the health insurance industry.
- 9) You will receive a subscription to HIU, the association's monthly magazine.
- 10) With NAHU following trends in Large and Small Group Managed Care Plans, Individual Health Plans, Long Term Care Insurance, Disability Insurance, and Medicare Supplements, you will benefit from membership no matter your specialty.

Please complete the application on the back of this page and send it to:  
NAHU, 2000 N. 14th Street, Suite 450, Arlington, VA 22201  
If you have any questions please contact Membership,  
at (703) 276-3811 or [membership@nahu.org](mailto:membership@nahu.org)

# NAHU 2011 Dues by Chapter

Find the city closest to your home or office to determine your local chapter and appropriate dues

Chapter	Amount
<b>Alabama</b>	
MOBILE	\$355.00
BIRMINGHAM	\$355.00
MONTGOMERY	\$355.00
HUNTSVILLE	\$355.00
FLORENCE	\$355.00
<b>Alaska</b>	
ALL CITIES	\$345.00
<b>Arizona</b>	
PHOENIX	\$400.00
TUSCON	\$385.00
<b>Arkansas</b>	
LITTLE ROCK	\$315.00
JONESBORO	\$315.00
FAYETTEVILLE	\$320.00
<b>California</b>	
FRESNO	\$470.00
SAN FRANCISCO	\$465.00
ONTARIO	\$465.00
KERN COUNTY	\$490.00
LOS ANGELES	\$475.00
CHICO	\$465.00
SANTA ROSA	\$490.00
ORANGE COUNTY	\$465.00
SACRAMENTO	\$490.00
SAN DIEGO	\$465.00
SANTA BARBARA	\$465.00
SAN JOSE/SAN MATEO	\$475.00
VENTURA COUNTY	\$465.00
MODESTO	\$465.00
DESERT CITIES	\$465.00
<b>Colorado</b>	
DENVER	\$390.00
FRONT RANGE	\$385.00
FORT COLLINS	\$380.00
WESTERN ROCKIES	\$390.00
COLORADO SPRINGS	\$380.00
<b>Connecticut</b>	
ALL CITIES	\$315.00
<b>Delaware</b>	
ALL CITIES	\$325.00
<b>Florida</b>	
TALLAHASSEE	\$410.00
ORLANDO	\$435.00
MIAMI-DADE COUNTY	\$435.00
DAYTONA BEACH	\$380.00
BROWARD COUNTY	\$395.00
SARASOTA	\$460.00
JACKSONVILLE	\$380.00
WEST PALM BEACH	\$385.00
LAKELAND	\$375.00
FORT MYERS	\$385.00
MELBOURNE	\$380.00
TAMPA	\$395.00
<b>Georgia</b>	
ATLANTA	\$410.00
SAVANNAH	\$385.00
AUGUSTA	\$395.00
MACON	\$390.00
GAINESVILLE	\$400.00
CALHOUN	\$390.00
ALBANY	\$385.00
SOUTH ATLANTA	\$410.00

Chapter	Amount
<b>Hawaii</b>	
ALL CITIES	\$305.00
<b>Idaho</b>	
COEUR D'ALENE	\$325.00
TWIN FALLS	\$325.00
BOISE	\$325.00
POCATELLO/IDAHO FALLS	\$325.00
<b>Illinois</b>	
PEORIA	\$380.00
CHICAGO/NORTHEAST	\$385.00
DUPAGE	\$375.00
CHICAGO SOUTHLAND	\$375.00
CRYSTAL LAKE	\$375.00
MT VERNON	\$375.00
<b>Indiana</b>	
BLOOMINGTON	\$355.00
SOUTH BEND	\$355.00
INDIANAPOLIS	\$345.00
FORT WAYNE	\$355.00
MERRILLVILLE	\$355.00
SCOTTSBURG	\$355.00
EVANSVILLE	\$355.00
<b>Iowa</b>	
ALL CITIES	\$375.00
<b>Kansas</b>	
KANSAS CITY	\$305.00
WICHITA	\$305.00
<b>Kentucky</b>	
LEXINGTON	\$380.00
LOUISVILLE	\$405.00
BOWLING GREEN	\$370.00
OWENSBORO	\$340.00
<b>Louisiana</b>	
LAFAYETTE	\$375.00
BATON ROUGE	\$450.00
NEW ORLEANS	\$400.00
MONROE	\$360.00
SHREVEPORT	\$400.00
<b>Maine</b>	
ALL CITIES	\$295.00
<b>Maryland</b>	
BALTIMORE	\$390.00
SALISBURY	\$380.00
GTR WASHINGTON DC	\$390.00
<b>Massachusetts</b>	
ALL CITIES	\$420.00
<b>Michigan</b>	
METRO DETROIT	\$390.00
TRAVERSE CITY	\$380.00
KALAMAZOO	\$390.00
GRAND RAPIDS	\$390.00
<b>Minnesota</b>	
ALL CITIES	\$360.00
<b>Mississippi</b>	
GULF COAST	\$341.00
JACKSON	\$406.00
NORTHEAST	\$341.00

Chapter	Amount
<b>Missouri</b>	
SPRINGFIELD	\$370.00
ST LOUIS	\$375.00
<b>Montana</b>	
ALL CITIES	\$305.00
<b>Nebraska</b>	
CENTRAL NEBRASKA	\$384.00
LINCOLN	\$414.00
OMAHA	\$419.00
<b>Nevada</b>	
LAS VEGAS	\$375.00
RENO	\$355.00
<b>New Hampshire</b>	
ALL CITIES	\$390.00
<b>New Jersey</b>	
PRINCETON	\$390.00
MONMOUTH OCEAN	\$390.00
TOTOWA	\$390.00
MOORESTOWN	\$390.00
SUMMIT	\$390.00
<b>New Mexico</b>	
SANTA FE	\$300.00
ALBUQUERQUE	\$325.00
<b>New York</b>	
NEW YORK CITY	\$395.00
ALBANY	\$395.00
SYRACUSE	\$395.00
BUFFALO	\$395.00
<b>North Carolina</b>	
CHARLOTTE	\$415.00
WILMINGTON	\$365.00
FAYETTEVILLE	\$360.00
ASHEVILLE	\$365.00
GREENSBORO	\$350.00
RALEIGH	\$365.00
HICKORY	\$355.00
<b>North Dakota</b>	
ALL CITIES	\$270.00
<b>Ohio</b>	
CINCINNATI	\$430.00
COLUMBUS	\$355.00
CLEVELAND	\$360.00
TOLEDO	\$360.00
YOUNGSTOWN/WARREN	\$355.00
<b>Oklahoma</b>	
OKLAHOMA CITY	\$355.00
TULSA	\$340.00
<b>Oregon</b>	
BEND	\$350.00
SALEM	\$350.00
PORTLAND	\$350.00
<b>Pennsylvania</b>	
ALTOONA	\$390.00
HARRISBURG	\$390.00
BETHLEHEM	\$390.00
PHILADELPHIA	\$390.00
ERIE	\$390.00
PITTSBURGH	\$390.00

Chapter	Amount
<b>Rhode Island</b>	
ALL CITIES	\$325.00
<b>South Carolina</b>	
COLUMBIA	\$375.00
MYRTLE BEACH	\$375.00
CHARLESTON	\$375.00
GREENVILLE	\$375.00
<b>South Dakota</b>	
ALL CITIES	\$320.00
<b>Tennessee</b>	
CHATTANOOGA	\$345.00
KNOXVILLE	\$345.00
NASHVILLE	\$365.00
MEMPHIS	\$350.00
JACKSON	\$350.00
<b>Texas</b>	
AUSTIN	\$395.00
CORPUS CHRISTI	\$385.00
DALLAS	\$405.00
TYLER	\$395.00
EL PASO	\$390.00
FORT WORTH	\$395.00
HOUSTON	\$435.00
LUBBOCK	\$400.00
AMARILLO	\$395.00
SAN ANTONIO	\$400.00
WICHITA FALLS	\$407.00
MIDLAND	\$395.00
WACO	\$390.00
HARLINGEN/MCALLEN	\$395.00
SAN ANGELO	\$395.00
<b>Utah</b>	
PROVO	\$370.00
OGDEN	\$370.00
SALT LAKE CITY	\$370.00
SAINT GEORGE	\$370.00
<b>Vermont</b>	
ALL CITIES	\$270.00
<b>Virginia</b>	
RICHMOND	\$360.00
VIRGINIA BEACH	\$365.00
FAIRFAX	\$330.00
ROANOKE	\$390.00
LYNCHBURG	\$375.00
<b>Washington</b>	
YAKIMA	\$355.00
SEATTLE	\$370.00
TACOMA	\$355.00
SPOKANE	\$355.00
VANCOUVER	\$345.00
<b>West Virginia</b>	
CHARLESTON/HUNTING	\$350.00
<b>Wisconsin</b>	
APPLETON	\$410.00
EAU CLAIRE	\$410.00
MADISON	\$410.00
MILWAUKEE	\$410.00
<b>Wyoming</b>	
ALL CITIES	\$270.00



**NAHU Membership Application**



<b>Last Name</b>	<b>First Name</b>	<b>Designation</b>	
<b>Company</b>	<b>Title</b>	<b>Referral/Sponsor</b>	
<b>Mailing Street Address</b>	<b>City</b>	<b>State</b>	<b>Zip</b>
<b>Telephone</b>	<b>Fax</b>	<b>Work E-Mail Address</b>	
<b>Home Street Address (for legislative purposes)</b>	<b>City</b>	<b>State</b>	<b>Zip</b>
<b>Home Phone Number</b>	<b>Home Email Address</b>		

**Local Association (see other side of this application)**

**Form of Payment Enclosed:**

Monthly Draft (please select one)

Check (payable to NAHU)

Annual Credit Card (please select one)

**Amount:** \_\_\_\_\_

Checking Account

Credit Card

Visa    MasterCard    Am Ex    Discover

**Bankdraft / Credit Card Authorization Form:**

I (we) hereby authorize NAHU to initiate debit entries to my (our) account as indicated.

- Monthly debits will equal one-twelfth of any current applicable national, state or local dues.
- (Please include a voided check from the account to be drafted, or write credit card number below)

Name (as it appears on the check or credit card)	Signature
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Account Number	Expiration Date
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**Please Mark the Box or Boxes For The Areas of Your Practice:**

<input type="checkbox"/> Long Term Care	<input type="checkbox"/> Disability	<input type="checkbox"/> Managed Care	<input type="checkbox"/> Retirement
<input type="checkbox"/> Individual	<input type="checkbox"/> Large Group	<input type="checkbox"/> Small Group	<input type="checkbox"/> Worksite Mktg.
<input type="checkbox"/> TPA	<input type="checkbox"/> Self Insured	<input type="checkbox"/> Medicare Supplement	<input type="checkbox"/> Dental

**Mail To: NAHU, 2000 N. 14th Street, Suite 450, Arlington, VA 22201**  
**Fax to: 703- 841-7795**

*If you wish to donate to HUPAC, please send your donation to:*  
**HUPAC**  
**PO Box 20897**  
**Indianapolis, IN 46220**  
**or online at [www.hupac.org](http://www.hupac.org)**

**If you have questions, please contact Membership at**  
**703-276-3811 or [membership@nahu.org](mailto:membership@nahu.org)**