

Minnesota Association of Health Underwriters dba MAHU

Statement of Activity Comparison

July 2021 - June 2022

	TOTAL	
	JUL 2021 - JUN 2022	JUL 2020 - JUN 2021 (PY YTD)
Revenue		
3000 Membership Dues	25,061.81	25,575.28
3100 Registrations		
3100.1 Professional Development		
3120 Member Meetings	7,190.00	7,570.00
Total 3100.1 Professional Development	7,190.00	7,570.00
3100.2 Social Events	1,725.00	1,475.00
3100.3 Conference / Expo	-600.00	
3230 Expo Registration	1,000.00	
3231 Conference Registration	14,150.00	4,775.00
3350 Exhibitor - Conference	3,250.00	
Total 3100.3 Conference / Expo	17,800.00	4,775.00
Total 3100 Registrations	26,715.00	13,820.00
3200 Sponsorships		
3200.1 Partner Sponsor	19,250.00	15,000.00
3200.10 Conference Sponsor	6,250.00	700.00
3200.11 Individual Gem Sponsorship's	500.00	550.00
3200.2 Advocate Sponsor	8,246.00	14,000.00
3200.3 Large Agency Sponsor		3,750.00
3200.4 Agency Sponsor	1,250.00	1,250.00
3200.5 Agency Bundle		1,250.00
3200.8 Member Meeting Sponsor	250.00	370.00
3200.9 Social Sponsor	1,589.00	1,039.00
Total 3200 Sponsorships	37,335.00	37,909.00
3800 Other Income	16,500.00	5,626.20
Total Revenue	\$105,611.81	\$82,930.48
GROSS PROFIT	\$105,611.81	\$82,930.48
Expenditures		
4100 Catering	22,055.64	1,606.28
4200 Equipment Rental	645.15	150.00
4400 Program Supplies		1,628.31
4600 Program Printing	533.45	689.06
4800 Program Licenses/Fees		260.12
4900 Other Program Costs	2,489.01	1,753.21
5000 Contract Admin	18,910.00	19,412.00
5010 Legislative Services	46,250.00	42,125.00
5020 Accounting Fees	4,567.00	6,056.05
5030 Website / Communications	532.62	2,647.32
5100 Office Supplies	1,194.75	642.92
5120 Printing & Copying	140.03	

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5200 Telephone & Fax	750.00	300.00
5210 Postage & Delivery	219.00	201.48
5300 Meeting Expense	4,682.00	615.00
5400 Bank Fees	487.04	1,470.30
5400.5 Licenses & Fees		56.58
5600 Miscellaneous Expense	40.99	
5700 Day on the Hill		1,000.00
5705 NAHU Annl Conf	408.80	223.00
5710 Board Retreat	144.07	
6100 Insurance	1,287.00	2,552.00
Dues & Subscriptions	6,520.03	6,024.30
Merchant Discount	2,139.29	
Merchant Fee	959.33	883.64
QuickBooks Payments Fees	10.33	394.95
Uncategorized Expense	0.00	
Total Expenditures	\$114,965.53	\$90,691.52
NET OPERATING REVENUE	\$ -9,353.72	\$ -7,761.04
Other Expenditures		
6900 Ask My Accountant	3,265.24	
Total Other Expenditures	\$3,265.24	\$0.00
NET OTHER REVENUE	\$ -3,265.24	\$0.00
NET REVENUE	\$ -12,618.96	\$ -7,761.04