

MAHU: Monthly Board Meeting Minutes

Date: Thursday, January 18th 2024

Official Start Time: 9:05am

Attendance: Mike Anderson, Sarah Olmanson, Lisa Talcott, Genevieve Frazier, Brian Szczech, Corey Anderson, Chad Levis, Audrey Villeneuve

Missing: Holton Sailor and Tom Wright are not in attendance

1. Call to Order

- a. Quorum: Yes
- b. Antitrust Statement: Read by Mike
- c. Approve Today's Agenda: 1st Lisa, 2nd Sarah – Approved
- d. Approve Minutes December 21st: 1st Corey, 2nd Brian – Approved

2. Presidents Report – Mike Anderson

- a. Comments
- b. Bylaws: additional updates, included language to include officers' language and succession on who becomes the president, Mike pulled the language out of the national by-laws, establish duties of VP, we want to confirm this all looks good and then send to membership for final approval: 1st Lisa, 2nd Sarah – Approved
- c. Succession Planning Board 2024 – 2025: Mike spoke with Andrea Smith and Kathy Oliver to recruit them to the board. Sarah will talk with Ron Lindeman and Corey Weiss. Existing Board Members: they need to find the next President after Lisa's term ends, also need to find the next Secretary. The Treasurer will be the next person.
- d. Capitol Conference – Scholarship discussion – who is attending – Chad Levis and Lisa Talcott are attending the Capitol Conference, how do those attending get reimbursed for this, you pay for the trip and then it is reimbursed by MAHU, how much is earmarked for this \$1500. Chad has concern about we don't have enough people going to this function, that we need more to attend show our presence with politicians.
- e. Mikes next steps are to get folks on the board for the next two years. Another addition is Joe from 7-hills

3. Treasurer's Report – Lisa Talcott

- a. Review Monthly Financials – December – JM Knoll did not produce the December financials, they lost their admin person and Lisa talked to Jim Knoll, Lisa will share these when we receive them . Lisa will share them with the group when we receive them. We are status quo here.
- b. Outstanding Invoices – Mike has reached out to all of the people that are due for sponsorship. Principal is due but it was just booked last week. Tom Devine is still past due in payments. If Tom does show up we need to help him pay his outstanding invoices. Someone will need to do this with him. Cost for JM Knoll is quite high at \$600 /

month. Chad is recommending reach out to who ever Sandy is recommending and use them as they may be more cost effective.

4. Awards/LPRT – Sarah Olmanson

- a. Updates/Tasks: Legislative awards were due on Monday and Sarah did submit our application on Monday. We had 34% last year and we are up to 54% this year. If we do win this will be presented at national conference.
- b. Board Meeting Minutes – restructuring this a bit so it is easier for me to take these notes. Vs. attachments that were discussed. Some of the proof is board mins that shows this was discussed, but it was an attachment as part of the mins. We are talking about it but it is the documentation that is the challenge. Mike and Sarah will have a meeting to discuss different ideas on how we can save this better so it makes more sense.

5. HUPAC – Corey Anderson

- a. Update

6. Legislative Report – Tom Wright – Corey Anderson did this update

- a. We will work on a bill that has support NABIP. We can get some CE credits for being a member of the board. Active member as apart of a board. Corey will be attending a fundraiser coming up.
- b. Mike is doing Tim’s report, Sandy will get an update out. New session 2/12, they are at a surplus and are expecting a deceit by the next cycle. Two years they are expecting a deficit 2.3M deficit. They money they have is draining fast. We had formal response that was sent to the commissioner. This is supposed to go into effect in 2025. Insurance Day on the Hill March 18th. Recommended to attend this. They are expecting a LTC bill to be dropped here on MN and we do not want this to happen.

7. PDC Committee – Genevieve Frazier

- a. Update – January 18th Speaker Jeff Utoft Stop Loss – Sponsor is Principal
- b. Update – Annual Conference Wednesday, April 24 2024 Midland Hills: meetings are every other Friday
- c. 2024 Calendar – Confirm Speakers – Sarah is helping with the CE filing
- d. We would like to keep our events live.

8. Social Events – Holton Sailer

- a. Updated – Plans for 2024 – Top Golf Event – Mike will reach out to Holton on this
- b. Community Services Event following Benefits Conference – Open Arms – Sarah is taking the lead on this and will reach out to again to confirm

9. Medicare Summitt 2024 – Chad Levis

- a. Update – Thursday August 22nd 2024 Medicare Summitt – Midland Hills: Chad will be reaching out to confirm people that were on the committee and be sure they are interested in doing it again this year. Chad will lay out the full calendar, closer the meetings get more lengthy – it wont be as hard as it was in years past.
- b. Planning Schedule

10. Membership – Audrey Villeneuve & Brian Szczech

- a. Current Membership List Review – We are being highlighted in the Health Partners new blast for membership. Membership is holding strong, we didn’t loose or gain members during the season.

- b. Audrey is asking if we have anything that can be posted generically for postings. Sarah is suggesting that for awards if they come up with anything we do get points for this stuff.

11. Sponsorship Report – Mike Anderson

- a. Renewals: Annual Sponsorship Summary: Golden Care, Ucare, Assured Partners
- b. Task: Review Sponsorship Packages for 2024-2025, Sponsorship Opportunities Flyer
- c. Outreach to prospective sponsors
 - i. Mike said we will discuss this at the Annual Benefit Conference meeting on Friday to see if we should keep the cost the same for sponsorship
 - ii. Lisa is suggesting that everyone has a chance to attend the meeting
- d. Gem Donations

12. Social Medica – Mike Anderson and Holton Sailer

- a. Mike does not have anything to add here. Audrey would be willing to add to LinkedIn and we will add her so she can do this.

13. New Business

- a. There is no new business.

**14. Next Board Key Dates and Meeting: Thursday, February 15th 2024 Monthly Board Meeting
9am – 11am**

15. Adjourn: Official End Time: 10:12am

- a. Motion to Adjourn 1st Lisa, 2nd Chad